

Richards, Ralph & Schwab, Chtd.

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Via First Class Mail

Mr. Todd W. Nelson
Woodrow Development, Inc.
3663 Woodhead Drive
Northbrook, IL 60062

Dear Todd:

Our Firm would like to take this opportunity to commend your company and staff's performance as the general contractor for our 2001/2002 expansion project which encompassed 4,241 square feet and proceeded over 5 months. As large as this project was for our Firm, it was a pleasure dealing with your Superintendent Bill Braddock and your Foreman Jaramillo Gonzalo.

Bill Braddock did a superb job of overseeing the entire project. His level of personal attention and communication of day to day project updates eliminated any potential problems. He was sensitive to the fact that the project consisted of expanding our offices during business hours and when clients were in-house. His scheduling of subcontractors was well planned, organized and so streamlined that there were no lapses of days between trades. Bill made sure the trades started on time and provided professional, high quality craftsmanship.

Jaramillo Gonzalo was very professional and extremely polite. He made sure the trades were diligently working while in-house. Jaramillo took great care to ensure the existing offices and equipment were well protected from the daily construction and at the end of the day all areas were left very clean, neat and in an orderly condition.

I am extremely pleased how the project proceeded. All of us at Richards, Ralph & Schwab, Chartered have received numerous comments from clients and other building tenants complimenting us on the appearance of our new office, especially the beauty of the woodwork and wainscoting.

On behalf of myself and our Office Manager, Doraellen Laumer, both of us would be pleased to provide references for Woodrow Development, Inc. Again, I thank you and your staff for a project that exceeded our expectations.

cc: Great Lakes REIT - Management Office