RAYMOND JAMES®

Ken Osterman Woodrow Development Inc. 1805 Pickwick Avenue Glenview, IL 60026

Dear Ken,

I wanted to take a moment to express our sincere thanks to your company for the work done on the buildout of our Raymond James and Associates office at 425 N Martingale, Suite 760 in Schaumburg IL. Throughout the process, your company always appeared organized, efficient and got the job done on time. More importantly, the quality of the craftsmanship was fantastic. We have had nothing but positive feedback from clients and employees with regards to the space. It takes a quality GC and their tradesmen to bring an idea and vision to reality and from my perspective Woodrow did just that.

Thanks again and I look forward to working with your company in the future.

Sincerely,

Scott Stauffer Northwest Illinois Complex Manager Northern Division

SCOTT STAUFFER Complex Manager scott.stauffer@raymondjames.com

Northwest Illinois Complex 425 N. Martingale Rd, Suite 760 Schaumburg, IL 60173 C 630.864.7472 D 847.610.5093 F 855.803.4649 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC