



DEPARTMENT OF PROPERTY MANAGEMENT

MARK S. JOHNSON, CPM, MBA
Director, Property Management

MARY PAT HALE
Assistant, Director

CHARLOTTE DAVIS
Administrative Assistant

Mr. Todd W. Nelson
President
Woodrow Development, Inc.
3663 Woodhead Drive
Northbrook, IL 60062

Re: Letter of Reference

Dear Todd:

This letter is sent to acknowledge the excellent service that Woodrow Development has provided Rush-Presbyterian-St. Luke's Medical Center over the past two years. The jobs ranged in size from minor maintenance to constructing off-campus clinics. I am especially grateful to Woodrow's excellent service because it made my job a lot easier.

Woodrow has constructed three off-campus clinics for Rush over the past year. Two of the clinics were family practice in nature and the third was a pediatric cardiac office. The two family practice clinics were constructed in a very short period of time due to time constraints which included losing a \$50,000 donation if we did not open on time. Woodrow performed admirably by meeting all deadlines and quality expectations. One clinic was even toured by the Mayor of Chicago and a contingent of national health leaders because of the clinic's location in the exciting revitalization of the Lawndale neighborhood in Chicago.

Thank you for the excellent service provided by your firm.

Sincerely,

A handwritten signature in dark ink, appearing to read "Mark S. Johnson", written over a faint, larger version of the signature.

Mark S. Johnson, CPM
Director, Property Management