

May 16, 2022

Mr. Jim Nolan  
Vice President  
Woodrow Development, Inc.  
1805 Pickwick Avenue  
Glenview, IL 60026

Dear Mr. Nolan –

The partners at Trifecta Capital Advisors would like to communicate our appreciation for the work Dave Gaulin did on our space at 400 Skokie Blvd in Northbrook. While we experienced significant delays due to supply chain issues, Dave did his best to adjust and shorten timelines where possible.

We most value Dave's responsiveness and calm disposition. Whenever we were concerned about an issue, he listened and calmly came up with a solution. He came to see us in person to discuss issues and was always present when he said he would be. Even after we were able to take occupancy of the space, Dave continued to help us finish up loose ends. He never shirks his responsibilities and goes above and beyond to help us even with the smallest of details. I've found this to be fairly uncharacteristic in my experience with contractors.

Should we need to move into a larger space in the future, we would happily work with Dave again!

Thank you,



Susan Oleari  
Co-Founder  
Trifecta Capital Advisors